

# Julius Garfinkle & Co.

F St., Cor. 13th.  
NEW YORK. WASHINGTON. PARIS.

## Millinery.

### A New Department.

The satisfaction of achievement is fully enjoyed, and we enjoy it in the case of this new department. It met with instant success, and the hats we are showing are responsible for that success.

Imported models, New York creations and productions from our own work rooms.

These workrooms of ours are perfectly equipped to carry out every order you may intrust to us.

Our milliners are apt at style and clever at producing the most becoming hats.

JULIUS GARFINKLE & CO., F St., Cor. 13th.

## HOTEL CAPE MAY

THIS NEW MILLION-DOLLAR STRUCTURE OF BRICK AND STEEL, CAPE MAY CITY, N. J.

Will Open April Eleventh and Remain Open Entire Year.

Finest Hotel on the Jersey Coast.

Commencing April 11, the Pennsylvania railroad will operate trains between Broad street station and Cape May via Delaware river bridge route. Leave Broad street station, week days, 4:02 p.m.; Sundays, 8:20 a.m. Returning, leave Cape May, week days, 8:05 a.m.; Sundays, 5:30 p.m. Fine connections from New York, South and West.

Also fast express trains to and from Cape May by the Reading railroad via Camden.



150 Bedrooms, 150 Bathrooms, with hot and cold fresh and sea water. Long Distance Telephone in every room. Four Otis Plunger Elevators. Perfect drainage. Absolutely pure water. Five-mile Ocean Boulevard. Five-mile board walk. Finest Bathing Beach in the world. Golf Club privileges. Yachting and Fishing in new 400-acre Harbor. Tennis, Billiards and Bowling. Orchestra.

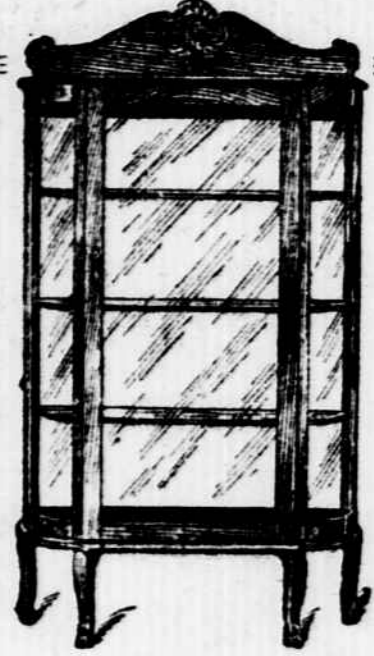
RATES: American plan, without bath, \$4.00 per day; with bath, \$5.00 per day and upwards. European plan, without bath, \$2.00 per day; with bath, \$3.00 per day and upwards.

FOR EASTER WEEK RESERVATIONS CAN BE MADE FOR AS SHORT A TIME AS ONE DAY.

For Booklets and special rates by the week and month, apply to

JOHN P. DOYLE, Manager,  
Cape May City, N. J.

Nice China is one of the chief attractions of a pretty dining room.



This Golden Oak China Closet, Bent Glass Ends, Good Finish,

\$10.75

This closet, which we obtained by a special purchase much below the market value, would ordinarily cost from \$18 to \$20. It is well constructed and finely finished, and cannot be duplicated anywhere else in town at this price.

When in Doubt, Buy of

House & Herrmann  
7th and Eye Streets N. W.

"Look for the Gilded Dome."

1900 Overholt Rye,  
\$1.25 Full Qt.

No better whiskey for hospitality or medicinal purposes. 1900 Overholt Rye, bottled in bond, \$1.25 per full quart.

WINE CO.,  
114 14th St.  
Phone 31, 908.

Hair Goods Greatly Reduced.

25.00 and 30.00 switches, now \$2.50 and \$3.00. Gray Switches, \$4.75 now \$3.00. All prices, \$5.00 now \$4.00. See Hair Medicines, \$1.00. Restores gray hair to natural color—GUARANTEED. Prevents falling hair. Hairdressing, Shampooing, Dyeing and Bleaching. S. HELLER'S, 1417-4, 14th St. N. W.

The New Address is  
708 14th St.

Our Mr. Kinsman makes all eye examinations personally by methods that have proved their efficacy.

I "examine" your eyes and don't simply place different lenses before them and ask your judgment.

KINSMAN,  
708 14th St.

## PREHURST TEA FARM

Dr. Shepard Says the Industry Needs Protection.

SOIL IS WELL ADAPTED

Production at Summerville, S. C., Last Year 13,000 Pounds.

DEMANDS INTELLIGENT CARE

Domestic Article Is Pure, While Much of the Imported Is Colored and Adulterated.

BY WILLIAM E. CURTIS,  
Special Correspondent of The Star and the Chicago Record-Herald.

SUMMERVILLE, S. C., March 16, 1908.

That tea, equal in quality to the best that comes from the Orient, can be grown in this country without more than ordinary care and cultivation has been fully demonstrated by Dr. Charles T. Shepard, and his tea plantation, called Pinehurst, is the greatest attraction at Summerville, S. C., at the present time.

Not far from the city, Dr. Shepard devotes a great deal of time to explaining his methods of culture and his theories of commerce to the guests of the Pine Forest Inn and the boarding houses around him, and carries on a continuous educational campaign during the winter when there are no tea leaves to pluck and cure. It is a beautiful spectacle, this tea farm, particularly when the colored children who are employed as pickers are at work, and the grounds surrounding Dr. Shepard's mansion are exceedingly attractive. He has a dense pine grove with clearings filled with flowering plants and trees of rare varieties, from various parts of the world. Pinehurst is not only a tea farm but an experiment station in all kinds of botanical products. There is a schoolhouse at which the children are employed on the plantation are taught reading, writing and arithmetic, a church where the gospel is dispensed by an earnest and eloquent colored brother, and there are numerous cottages in which many happy families who have no cares and no anxieties and who seem to be satisfied with the world as it is.

I asked an old mammy who was sitting in her doorway how she was getting along. "I ain't got nothin' to complain of," she said. "The Lord is powerful good to me."

I asked a little colored girl, with laughing eyes, if she was not an invalid down here for her health, and she said:

"I picks tea for Dr. Shepard, and I've got all the health I wants," and she giggled and ran away.

I asked an old colored man who was driving a forlorn mule with a wagon load of wood to market what all the white people came down here from the north for.

"I reckon they comes to partake of our health and happiness, God bless 'em," was his plain reply. "Summerville's a mighty good place for sick folks and them that ain't got no strength."

Competition With Cheap Labor.

And so it seems that everybody is satisfied, except Dr. Shepard, who can't compete with cheap Chinese and Japanese labor in growing tea because of the larger expense of cultivation in this country.

"Large sums of money have been expended in demonstrating the practicability of raising tea in this climate," said Dr. Shepard, "and they have been remarkably successful from a scientific standpoint; but the tea business in America will not be a paying proposition until we place a duty upon imported tea or a bounty upon American-grown tea that will equalize the cost of production with that of the Orient."

No agricultural product requires so much labor as tea, and, while it is not necessarily expensive labor, and can be supplied very cheaply by children during school vacations, there must be some compensation to cover the difference.

"Labor has gone up in the east, but it still costs five times as much here as it does in the Orient," said Dr. Shepard, "and our machinery at Pinehurst is more efficient than that of the hand labor upon which they depend everywhere. The children here are now doing everything by machinery except picking the tea leaves from the bushes and cutting and sorting the leaves according to the market. The greater the exercise of an intelligence and discrimination that no machine can ever be endowed with."

"By my inventions I have been able to reduce the cost of production very rapidly, and may be able to reduce it still more, but we can never raise tea in this country as cheaply as it can be raised in more densely populated countries like China and India. A small duty upon imported teas will not only serve to equalize the cost of production, but will enable us to compete with the countries of the Orient, but it will also keep out of our market the cheap and nasty sweepings of the factories and the refuse of the cities which cannot be sold anywhere else."

"There is a duty on tea in every country except Belgium. In England it was 16 cents a pound until 1875, now it is 8 cents, and the English people consume more tea than those of any other country of Europe. Their average is six pounds a year per capita. The people of Australia consume between seven and eight pounds per capita. The consumption in Russia is very large also. We drink more coffee than tea in the United States. Our average consumption is about one pound of tea per capita per year."

Last Year's Production.

Last year Dr. Shepard produced 13,000 pounds of tea on his plantation of 100 acres, and he sold his green teas, which rank with the very best, at \$1 a pound; while his black teas brought \$0.80 a pound, and he tells me that he can sell all he can raise at those prices. There are agencies in Washington, Baltimore, New York, Boston, Chicago and other cities which supply hotels, restaurants and clubs, and several of the latter advertise the American tea upon their menu cards.

It is a curious fact, however, that in shipping such small quantities of tea transportation rates are much higher from Summerville to Chicago, or even Washington, than from Shanghai and Yokohama. It costs only 2 1/2 cents a pound to bring a package of tea across the Pacific ocean and across the entire continent of the United States, while it costs 8 1/2 cents to send it from Summerville to any northern city. But I suppose when Dr. Shepard requires several trains a day to haul his crop from his factory to market this surprising difference will disappear.

Two hundred years ago a French botanist named Michaux discovered that the climate of South Carolina was especially adapted to tea culture and introduced it on the Ashley river near Charleston. Where now may be found trees twenty and twenty-five feet high. Sixty years ago the daughter of Julius Smith of Greenville brought seeds and tea plants from India and induced him to make experiments that were remarkably successful. Just before the civil war the United States government through the patent office at Washington, distributed a quantity of tea seed among the planters of South Carolina and other coast states, but not having the knowledge or the apparatus for curing the leaves, they treated the plant as ornamental rather than useful and in many of the doorways of Greenville and other places tea plants from India named John Jackson to conduct a series of practical experiments here. The retirement of Mr. Le Duc and the illness of Mr. Jackson, however, caused them to be abandoned before the demonstration was in any way complete, and tea fields on the farm at Summerville were allowed to take care of themselves until the spring of 1887, when it was purchased by Dr. Charles T. Shepard of Charleston. He pruned the tea plants and studied their habits and picked and cured the leaves with such success that it attracted the attention of Sargent Wilson. The latter came to Pinehurst to make a personal investigation and entered into Dr. Shepard's work with his characteristic common sense. He sent to China through the Department of State for a quantity of Dragon's Pool seed, from which the tea used by the imperial court is grown and which is rare for exportation. Together Prof. Wilson and Dr. Shepard conducted their experiments until the demonstration was complete and satisfactory, and it was settled beyond peradventure that tea could be made one of the staple products of the United States, of a quality as good as any imported from other parts of the world.

Domestic Tea Pure.

The Summerville tea differs, however, in several respects from that we get from China, Japan, India or Ceylon. It possesses purity, strength, freedom from astringency, and is cured without the use of drugs, dyes or any ulterior substances, which are almost invariably introduced into imported teas. Any one who has visited the tea godowns of China and Japan and has seen the indelible stains on the arms of the women members reaching as high as their shoulders will never believe the claims that Japan teas are not artificially colored. It is not denied that laxatives and other chemicals are used habitually to give the teas a color that is demanded by American customers, but at Pinehurst it is produced by a mechanical process invented by Dr. Shepard, which breaks the oily cells that contain the principles for brewing the beverage, and, second, spreading them so that they will dry and cure without fermentation or decay. The leaf thus cured constitutes green tea, the nearest approach to natural conditions. Black tea is produced by the introduction of two additional processes which cause the green leaf to oxidize, or change color. In oriental countries this oxidation or change of color is produced by the use of chemicals and by the action of the naked hands and feet. In the Pinehurst factory we have machines that restrict manual labor to that final culling which removes foreign substances and objectionable leaves from the tea. Our sterilizer consists of a rotary cylinder which satisfactorily sterilizes the enzymes, or soluble oxidizing ferments, in the freshly plucked leaf by directing a current of hot air at 600 degrees Fahrenheit upon it as it falls several hundred times through the diameter of the tube as it continues to revolve. The friction of the particles of tea upon each other in a current of warm air causes a chemical change and color that can only otherwise be obtained by adulteration.

A Little Utopia in Black.

Dr. Shepard employs a large number of young colored girls on his plantation whose simple fingers are readily trained to do the work of picking and culling, and he exercises a patriarchal government over them and their parents, who occupy cabins on and around this plantation. "Pinehurst" is a little Utopia in black, where business and benevolence are mixed to the welfare of a large community. He provides employment for the fathers and mothers as well as the children, but requires that the children shall spend just as much time in the schoolhouse as they spend in the field.

Dr. Shepard does not consider tea culture any longer an experiment. He believes that tea can be produced at almost any place along the south Atlantic coast, where the soil and climate are favorable to those of Summerville. He estimates that \$50,000 is ample capital to purchase the land, provide the buildings and machinery, and to place the plantation on a firm basis. But those who undertake it must understand that it requires a great deal of pains, patience, care, and a higher degree of knowledge than is needed for ordinary farming. He believes that with the protection of a reasonable duty our people could supply a very large part of the 500,000,000 pounds which cost us nearly \$50,000,000 a year. And, what is more important, he is confident that the health of the consumers will be no longer exposed to the deleterious effects of the cheap teas that are now imported into this country without anything to recommend them, and many reasons why they should be kept out.

Dr. Shepard makes annual reports to the Secretary of Agriculture concerning the progress of the tea culture. The people of "Pinehurst," the methods adopted and the results observed in every experiment; the improvements made in the machinery and the processes of manufacture, nearly all of which are his own invention so that there is preserved, for the benefit of whomever shall undertake similar enterprises, a complete record of everything that he has done.

Changes in Police Department.

Albert H. Gawler, for a number of years a railway crossing policeman, tendered his resignation to Maj. Sylvester, chief of police, yesterday. Upon the recommendation of the latter the Commissioners have accepted the resignation and have promoted William MacKenzie, a substitute crossing policeman, to succeed Gawler, and have appointed John F. Tomlin, Jr., a substitute crossing policeman, vice MacKenzie.

The Commissioners have also appointed the following men special policemen: William MacKenzie, for duty in and about the market at 7th and O streets northwest; J. E. Moulton, for duty at the miscellaneous dump ground at Benning, and Edward Kelly, for duty at the old 6th street railroad station.

PILE CURE FREE

TRIAL PACKAGE OF WONDERFUL PYRAMID CURE SENT TO ALL WHO SEND NAME AND ADDRESS.

There are hundreds of cases of piles which have lasted for 20 and 30 years and have been cured in a few days or weeks with the marvelous Pyramid Pile Cure.

Piles sufferers in the past have looked upon an operation as the only relief. But operations rarely cure and often lead to fearful results.

The Pyramid Pile Cure cures. It relieves the swelling, stops the congestion, heals the ulcers and assures and the piles disappear. There is no form of piles which this remedy is not made to cure.

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Send for the free trial package of Pyramid Pile Cure. This sample will relieve the itching, soothe the inflamed membrane and start you on your way to a cure. After you have used the sample go to the druggist for a 30-cent box of the remedy. Write for it. The sample costs you nothing. Pyramid Drug Co., 134 Pyramid Bldg., Marshall, Mich.

## NEW SKIN REMEDY

Creates Big Stir; Drug Stores Crowded With Sufferers.

For several weeks past Ogram's, O'Donnell's, and other leading drug stores in this city have been crowded with persons desiring a supply of poslam, the new cure for eczema. This is the drug which has created such a stir throughout the country since its discovery one year ago.

For the convenience of those who use poslam for pimples, blackheads, blotches, red nose, acne, herpes and other minor skin troubles, a special 50-cent package has been adopted, in addition to the regular \$2 jar, which is now on sale at all leading drug stores.

In eczema cases, poslam stops the itching with first application and proceeds to heal, curing chronic cases in two weeks. In minor skin troubles, results show after an overnight application. For a free experimental sample, write direct to the Emergency Laboratories, 32 West Twenty-fifth street, New York city.

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# The EDISON PHONOGRAPH

AFTER all, what is it that we want in the way of entertainment? We go to the theater to hear songs and dialogues; to the dance hall for music and motion; to the concert hall or grand opera to hear good singing, when we can get them all, at far less expense and trouble, in our own homes with the Edison Phonograph.

See and hear the new Edison model with the big horn at the nearest Edison store, or send for a complete catalogue describing it.

## April Records Out Tomorrow.

NOW is your supply of Records? Isn't it about time you had some new ones? The new Records contain some old music, because some music never grows old, but they also contain some of the new hits you have never heard before. Keep in touch with popular music. It may not be the best music, but it is always good and it always entertains. Hear these Records at your dealer's at once.



9794 March Turquoise-Patrol.....Edison Concert Band  
9795 There Never Was a Girl Like You.....Byron G. Harlan  
9796 Under Any Old Flag at All.....Billy Murray  
9797 Homage Medley (Violin).....Charles D'Almeida  
9798 Hauling Rose.....Harry Anthony  
9799 When You Steal a Kiss—Two of the good things from "The Girl Behind the Counter" Ada Jones and Billy Murray  
9800 When the World Don't Treat You Right, Come Home.....Bob Roberts  
9801 Spangles—Intermezzo.....Edison Symphony Orchestra  
9802 When We Listen to the Chiming of the Old Church Bell.....Manuel Roman  
9803 Way Back (A lively rube duet).....Collins and Harlan  
9804 The Roman's Lass to Garry.....Frank C. Stanley  
9805 Call of the Wild March.....Edison Military Band  
9806 I'm Looking for the Man That Wrote "The Merry Widow Waltz".....Edward M. Favor  
9807 The Vagabonds.....Spencer and O'Leary  
9808 See-Saw by the composer of "School Days".....Ada Jones  
9809 Sweetheart March (Xylophone).....Albert Benzel  
9810 Flanagan's North-rin-Law (Monologue).....Steve Porter  
9811 Lord, I'm Coming Home (sacred selection).....Anthony & Harrison  
9812 I Got to See de Minstrel Show.....Arthur Collins  
9813 Christ Arise (an Easter selection).....Edison Concert Band  
9814 The Message of the Cross.....Allen Waterson  
9815 Si and Siu, the Musical Spoons.....Ada Jones and Len Spencer  
9816 Nanny Lee.....Edison Male Quartette  
9817 Iain in the Face Medley.....Edison Military Band

Go to your dealer or write to us today and get these three booklets: COMPLETE CATALOGUE, SUPPLEMENTAL CATALOGUE and the PHONOGRAM. They tell about all the records, old and new.

National Phonograph Company, 75 Lakeside Avenue, Orange, N. J.

"A Little Each Week Pays for an Edison." Edison Phonographs and Records, Wholesale and Retail.

E. F. DROOP & SONS CO.,

923-925 PENNA. AVE.

Every Edison Record in stock. Phonographs on Easy Payments.

J. E. WHITSON, 704 1/2 9th St. N. W.

A Full Supply of Edison Phonographs and Records for Sale by

JOHN F. ELLS & CO.,

937 PENNA. AVENUE N.W.

BREAKS RECORD. G. P. O. Bindery Establishes a New Time Limit.

The government printing office again broke a record for rapid work recently, when it met the requirements of the bureau of American republics in regard to the issue of the monthly publication. A meeting was to be held Thursday of last week of the directors of the bureau, and it was desirable to have the monthly issue of the bulletin ready for the visitors, who come from various South American countries. Eight half-tone illustrations and 272 pages of text were printed at night, and by 2 o'clock the next afternoon the entire edition of 8,500 copies was delivered. Regardless of the fact that the half-tones required considerable time to dry before pasting, 800 copies were ready for delivery at 8 o'clock in the morning.

It is understood that the departments are increasing the number of books sent in for binding, and particularly is this true of manifold work, the failure of a firm in Philadelphia accustomed to handling considerable of this work defecting orders to the government office. The joint committee on printing is still investigating the workings of the big printers, it is said, having received a lengthy statement relative to the amount of binding turned out the past year.

Marine Band Congratulated. Lovers of music who attended the concert by the Marine Band in the new concert hall at the barracks on 8th street southeast yesterday expressed great ap-

preciation of the varied numbers on the program, especially a symphony in B flat by Bernard E. Scholz, a German composer, which was given for the first time in this city. At the conclusion of the performance Lieut. W. H. Santelmann, the director of the band, was congratulated upon the symphonic repertoire of his bandsmen. The numbers included: Weber's overture, "Oberon"; the "Danse Macabre" of Saint-Saens; Grieg's first "Peer Gyt" suite, orchestra scene from "The Springtime of Love," von Blon, and (encores) Sousa's, "Semper Fidelis" march and von Blon's "Serenade d'Amour." Mr. Santelmann's interpretation of the "Peer Gyt" music ranked among the foremost of the readings of this music ever given in this city.

Sinking of Launch Mercedez. The United States Army quartermaster launch Mercedez, assigned to duty as tender at the Washington barracks, sank at the barracks pier on the harbor side yesterday. The result, it is stated, of a fall breaking and allowing the launch to drop into the water. Members of the Engineer Corps were yesterday employed in raising the boat, which it is said, is not materially damaged. After minor repairs she will be ready to return to service. The Mercedez is a relic of the war with Spain, having been one of the launches of the captured cruiser Reina Mercedes.

FILES CURED IN 6 TO 14 DAYS. PAZO OINTMENT is guaranteed to cure any case of itching, Blisters, or Protruding Piles in 6 to 14 days or money refunded. 50c. See-104-10.

ORGANIZE A COUNCIL. Independent Order Sons of Jonadab at Capitol Heights. The Grand Council officers of the Independent Order Sons of Jonadab, accompanied by a large gathering of members representing the various subordinate councils, assembled at the Capitol Heights Methodist Church, Capitol Heights, Md., last Sunday for the purpose of organizing a new council.

Past Grand Chief Daley and Grand Chief Rhodes occupied seats on the platform. Capt. Daley was introduced by Rev. W. E. Clarke. He spoke of the tendency to create clubs, speakeasies, etc., in suburban places and of the good moral effect offered by membership in the I. O. S. J. He mentioned the progress of the various city councils and referred to "Unity Council, No. 2, the fraternal home of the grand chief, John E. Rhodes, and the grand secretary, W. J. Armstrong, as a model.

The pastor of the church spoke of the woe of intemperance as observed in the immediate vicinity of the church and of the virtues of temperance. Mr. Rhodes extended a welcome to the prospective members and gave a brief history of the Jonadab order. The grand chief read an original poem dedicated to the order. Mr. Edwards sang a temperance song, and, accompanied by his two daughters, sang "The Drunkard's Child."